

April 7, 2021



Growth rate projection & cement sector consumption Cement sector has taken center stage with FCCL our best pick

Growth rate projection & cement sector consumption

The new finance minister has given a projection of 3% GDP growth target for FY21 after IMF projected a growth rate of 1.5%. We think Pakistan can grow somewhere around 3% during FY21.

However, IMF also praised Pakistan performance in its report, gave a 4% target in FY22.

We see this in the wake of infrastructure & housing projects in the country. Infrastructure development is directly proportional to increase in GDP. Government focused on ongoing projects in KPK & Southern Punjab where it won majority seats in assemblies. Hence we see increase in cement sector dispatches during FY21.

2020e	2021e	2022e	2023e	2024e	2025e
208.6	212.5	216.5	220.5	224.7	228.9
-0.4	1.5	4.0	4.5	5.0	5.0
263	n/a	n/a	n/a	n/a	n/a
1 260	n/a	n/a	n/a	n/a	n/a
8.6	10.0	7.9	7.1	6.5	6.5
-8.0	-7.1	-5.5	-3.9	-3.9	-3.5
42%	39%	34%	31%	29%	27%
87.2	87.7	83.3	77.7	73.6	69.5
-1.1	-1.5	-1.8	-2.0	-2.4	-2.7
	208.6 -0.4 263 1 260 8.6 -8.0 42% 87.2	208.6 212.5 -0.4 1.5 263 n/a 1 260 n/a 8.6 10.0 -8.0 -7.1 42% 39% 87.2 87.7	208.6 212.5 216.5 -0.4 1.5 4.0 263 n/a n/a 1 260 n/a n/a 8.6 10.0 7.9 -8.0 -7.1 -5.5 42% 39% 34% 87.2 87.7 83.3	208.6 212.5 216.5 220.5 -0.4 1.5 4.0 4.5 263 n/a n/a n/a 1 260 n/a n/a n/a 8.6 10.0 7.9 7.1 -8.0 -7.1 -5.5 -3.9 42% 39% 34% 31% 87.2 87.7 83.3 77.7	208.6 212.5 216.5 220.5 224.7 -0.4 1.5 4.0 4.5 5.0 263 n/a n/a n/a n/a 1 260 n/a n/a n/a n/a 8.6 10.0 7.9 7.1 6.5 -8.0 -7.1 -5.5 -3.9 -3.9 42% 39% 34% 31% 29% 87.2 87.7 83.3 77.7 73.6

Faisal Shaji



Cement sector has taken center stage... | FCCL our top pick

Cement sector is poised to show 58mn ton cement production in the country in FY21. It was ~48mn in FY20. We see monthly production reaching ~5.3mn tons as per All Pakistan Cement Association (APCMA).

During 9MFY21, cement production recorded at 43.2mn tons showing 17% yearly growth as per APCMA.

Retention prices beefing up 2HFY21 earnings...

- An increase in cement demand especially in Punjab & KPK is good, resulting in an increase in retail prices above Rs625/bag. It seems price increase is a supply demand phenomenon since previously government had been monitoring cement bag prices especially in northern zone with respect to inflation.
- Now the retention prices have jumped by ~28% to 32% in 2HFY21 as per our price working. This is giving better profitability margins to cement companies.
- We see jump in EPS forecast of all northern zone cement companies viz.
- FCCL, CHCC, PIOC, DGKC, MLCF etc. during FY21.
- We recommend positive stance in cement sector with FCCL being best pick. FCCL yields FY21 EPS of Rs3.01/sh and cash yield of at least 8.3% (taking annual dividend of Rs2/sh).

SCS Research | Cement

REP-033 I www.jamapunji.pk

Disclaimer

'Research Analyst' Certification: 'Research Analyst' involves in this 'Research Report' certifies that:

- 'Research Analyst' or any of his close relatives do not have a financial interest in the securities of the 'Subject Company' aggregating more than 1% of the value of the 'Subject Company'
- -Research Analyst or his close relative has neither served as a director/officer in the past 3 years nor received any compensation from the Subject Company in the previous 12 months
- His compensation will not be related to the recommendations or views given in Research Report

Distribution of 'Research Report'

Standard Capital Securities (Pvt.) Ltd. will distribute Research Report to clients in a timely manner through electronic distribution vide email or through physical distribution such as courier express. Standard Capital will make all efforts; even so it is possible that not all clients may receive Research Report at the same time given technical glitches or breakdown/slowdown of internet during the process of sending emails.

'Research Entity' Disclosures

- -Standard Capital Securities (Pvt.) Ltd. or any of its officers and directors does not have a significant financial interest (above 1% of the value of the securities) of the subject company.
- -Standard Capital Securities (Pvt.) Ltd. employee including directors, officers or associates has not served the subject company in preceding 36 months.
- -Subject Company is not been a client for Standard Capital Securities (Pvt.) Ltd. during the publication of Research Report
- -Standard Capital Securities (Pvt.) Ltd. has not managed public offering, take over or buyback of securities for the Subject Company in the past 12 months neither receives any compensation from the subject company for corporate advisory or underwriting services in the past 12 months.
- -Standard Capital Securities (Pvt.) Ltd. hasn't recently underwritten/or not in the process of underwriting the securities of an issuer mentioned herein. Standard Capital Securities (Pvt.) Ltd. hasn't have provided/providing advisory services to the issuer mentioned herein.

Risk disclosures impeding target price

The Subject Company is exposed to market risks, such as changes in interest rates, exchange rates, changes in raw material prices. Subject company can also exposed to risk such as derivative transaction or certain regulatory changes from government authorities.

Rating System

- Standard Capital Securities (Pvt.) Ltd. standardized recommendation structure i.e. positive, Hold and negative, based on rating system i.e.
 - (Target Price, if any/Current Price 1) > 10% Positive
 - (Target Price, if any/Current Price 1) < -10% Negative
 - less than 10% (Target Price, if any/Current Price -1) Hold
- The time duration is the financial reporting period of Subject Company.

Valuation method

Following research techniques adopted to calculate target price/recommendation Price to earnings & Price to Book, EV-EBITDA multiple Discounted Cash flows or Dividend Discount Model or Enterprise Value